

BWIB's Breaking News Round-up

June 2013



A Digest of Local, State and Federal Workforce Development News

BWIB Member Rupert Denny of C. Steinweg Provides Port Tour

As one of the region's major economic engines, the Port of Baltimore figures prominently among the industry sectors targeted by the BWIB for special focus – a focus brought into even sharper relief during a recent tour of C. Steinweg's facility at Locust Point. BWIB member and C. Steinweg President Rupert Denney led staff from the Mayor's Office of Employment Development on an extensive tour of his facility, ably assisted by BWIB member Mary Jane Norris, Manager of Port Operations Services at the Maryland Port Administration. C. Steinweg was founded in Rotterdam in 1895, but established its hub in Baltimore in 1989. The company focuses on the global transportation of 'non-ferrous' metals (Aluminum, Zinc, Tin, Copper and Nickel), and 'Soft Commodities' –

Coffee, Spices & Cocoa. C. Steinweg is one of many Port companies creating demand for skilled workers:



(From left: Rupert Denney, Karen Sitnick, Mary Jane Norris, Rosemary Woren, Milena Kornyl, Anthony Green and Gerald Grimes

14,630 are direct jobs generated by cargo and vessel activities at the Port. Examples include jobs with railroads, trucking companies, terminal operators, cargo handling manufacturing, towing, pilots, ocean carriers, agents, etc.

14,470 are induced jobs, i.e. jobs supported by the local purchases of goods and services by direct employees.

10,940 are indirect jobs, i.e. jobs supported by the business purchases of the employers who create the direct jobs.



Crane at C. Steinweg Facility

President Obama Visits Center for Urban Families

Friday, May 17, was not an ordinary day for BWIB member and CFUF President and CEO Joe Jones, who found himself knee-deep in secret service agents and an unusual amount of public attention owing to a visit from President Obama! During his stop at CFUF the President took time to speak with program participants, graduates, employer partners and staff, to learn more about how the organization is helping program participants overcome challenges to get their lives back on track and become better parents and fully participating members of the community. President Obama praised the work CFUF does, and discussed the urgent need for job development and improvements in workers' wages, both in Baltimore and across the nation. This event offered well-deserved recognition for the outstanding work done by CFUF, an important partner in the City's workforce system! More articles and video on the visit can be found at <http://myemail.constantcontact.com/President-Obama-Praises-CFUF-s-Efforts-in-Baltimore.html?soid=1103080520676&aid=Lm5ZMmeYnFo>.

Greater Baltimore Among Fastest-Growing Markets for Small Businesses

Excerpted - Baltimore Business Journal, May 2, 2013 – Gary Haber Staff Reporter

The Baltimore-area ranks 16th with average annual small-business revenue of \$288,700, a new report says. A national study finds Greater Baltimore is among the fastest-growing markets in the country when it comes to small businesses. The report by Biz2Credit looked at the 25 metropolitan areas in the U.S. with the highest increase in loan

applications by small businesses from 2011 to 2012. It then ranked the areas on a number of measures reflecting small-business health: average annual revenue, average number of employees, average months in business and average credit score. The Baltimore-area ranked 16th with average annual small-business revenue of \$288,700. That was ahead of larger metropolitan areas like Atlanta (\$258,990), Seattle (\$258,354) and Phoenix (\$242,496). Greater Baltimore came in 11th in terms of average number of employees per small business (4.7 employees), and 18th in terms of average number of months in business (49.6 months). Baltimore-area small businesses were also more credit-worthy than small businesses in other parts of the country. They had an average credit score of 623, which ranked ninth.

Martin Knott Named New Chairman of Governor’s Workforce Investment Board

Martin G. Knott, Jr., President of Knott Mechanical, Inc. was appointed by Governor Martin O’Malley as the new Chairman of the Governor’s Workforce Investment Board (GWIB). The GWIB is the Governor’s chief policy making body for workforce development, much as the BWIB serves Baltimore City’s Mayor. Like the BWIB, the GWIB is a business-led board of 45 members, a majority of whom represent the business community, as mandated by the Workforce Investment Act of 1998 (WIA). Other members include the governor and the lieutenant governor, cabinet secretaries, college presidents, the state superintendent of schools, elected officials, and representatives of labor and nonprofit organizations. The GWIB is responsible for developing policies and strategies to form a coordinated workforce system from a variety of educational, employment and training programs in the State of Maryland.



2013 Schedule for Quarterly Meetings of the Baltimore Workforce Investment Board

Next Meeting:
September 3, 2013

Upcoming BWIB Committee Meetings:

- Business Engagement Committee** Tue, 8/6, 2 – 3 pm, BITHGROUP, 113 W. Monument St.
- Public Policy Committee:** Tue, 7/9, 2 – 3 pm, 417 E. Fayette St., Suite 468
- Workforce Systems Effectiveness Committee** Wed, 7/24, 8:30 – 10 am, 417 E. Fayette St., Suite 468

Youth Council Committees

- Quarterly Youth Council** Thu, 9/12, 8 – 10 pm, The ARC – 6151 Metro Lane
- Talent Development Pipeline** Tue, 7/9, 3 – 4 pm, 101 W. 24th St.
- Work-based Learning** Thu, 7/17, 9:30 – 11 am 101 W. 24th St.
- Systems Building/Service Providers** Thu, 6/27, 9 – 11 am, 101 W. 24th St.



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